

Economic Development Task Force Agenda

10:00 AM - Monday, July 20, 2026

Council Chambers

1. Call to Order

2. Traditional Land Acknowledgement

We begin this gathering by acknowledging and celebrating these traditional lands as a gathering place of the first peoples and their ancestors who are entrusted to care for Mother Earth since time immemorial. We do so respecting both the land and the Indigenous People who continue to walk with us through this world. Today, the Township of North Frontenac is committed to working with Indigenous Peoples and all residents to pursue a united path of reconciliation.

3. Disclosure of Pecuniary Interest and General Nature Thereof

4. Economic Development Task Force Notes

- a) Notes of the June 15, 2026 EDTF Meeting as approved via email and were received for information at the July 9, 2026 Regular Meeting of Council. 3 - 14

[Economic Development Task Force - 15 Jun 2026 - Minutes - Pdf](#)

5. Business Arising

- a) Work Plan

1. Increased number of business startups and expansions

- a. Welcome Package – Bonello
- b. Business Dinner & Forum (April 17, 2026) – Vaillancourt, Huetl, Hunter
- c. Business Profiles –Thiel
- d. National Tradesman Day Breakfast (Sept) – MCD
- e. Improvement of Township Community Improvement Plan – Inglis, Huetl, MCD
- f. Bi-annual Business Owners Workshop Meetings (June 10, 2026 7pm-9pm) – Bonello, Vaillancourt

2. Increased Tourism

- a. Attend Two (2) Tradeshows – Bonello, Thiel, Hunter
- b. SummerFest (July 18, 2026 11-4) – Bonello, Inglis, Vaillancourt
- c. WinterFest (February) – Bonello, Inglis, Hunter
- d. ATV Trails (including K&P Trail) Opportunities and Promotion – Huetl, Bonello
- e. Advertising Initiatives to improve visitors coming to North Frontenac

- b) Youth Entrepreneurship

15 - 18

6. New Business

7. Adjournment

- a) Meeting adjourned at _____ a.m.

Economic Development Task Force Minutes

10:00 AM - Monday, June 15, 2026

Council Chambers

Present: Councillor John Inglis (Chair); Deputy Mayor Roy Huetl; Cyndy Bonello; Paul Thiel; Dan Vaillancourt; and Betty Hunter.

Absent with Regret:

Also Present: Brooke Ross, Dipl.M.A., Manager of Community Development (MCD); and Alyssa Borger, Economic/Community Development Student (Acting Secretary).

1. Call to Order

The meeting was called to order by the Chair at 10:00 a.m.

2. Traditional Land Acknowledgement

3. Disclosure of Pecuniary Interest and General Nature Thereof

None.

4. Economic Development Task Force Notes

- a) Notes of the May 19, 2026 EDTF Meeting as approved via email and were received for information at the June 11, 2026 Regular Meeting of Council.

5. Presentation

- a) Frontenac Business Services

The EDTF received the presentation from Shaunis Sakell, Business Advisor at Frontenac Business Services regarding the current services that Frontenac Business Services offer and thanked her for her time spent today.

The EDTF discussed that Frontenac Business Services or other Agencies that work along side them already provide Youth Entrepreneurship Programs, Funding, etc. and the Township should not duplicate the efforts; however, the Township could work on a potential brochure that would make this information more readily available. Alyssa Borger, Township summer student will work on a brochure for the EDTFs consideration.

[FBS Presentation to NF Economic Development Committee 2026 06](#)

6. Business Arising

- a) Bi-annual Business Owners Workshop Meetings (June 10, 2026 7pm-9pm) – Bonello,

Vaillancourt

The first Bi-annual Business Owners Workshop on June 10th went well. There was about 12 people in attendance. The working group will review the findings further and present to the EDTF at a future meeting.

b) Work Plan

1. Increased number of business startups and expansions

a. Welcome Package – Bonello

There are still lots of welcome packages available and the Township summer student continues to work on trying to get more information/promo items from our businesses to include within the packages.

b. Business Dinner & Forum (April 17, 2026) – Vaillancourt, Huetl, Hunter
No update - previous initiative.

c. Business Profiles –Thiel
Paul Thiel and Alyssa Borger continue working on completing more business profiles.

d. National Tradesman Day Breakfast (Sept) – MCD
No update.

e. Improvement of Township Community Improvement Plan (CIP) – Inglis, Huetl, MCD
The new CIP is now open for Applications until July 12th. There has already been businesses expressing interest. Next year we will aim to have the Application intake sooner and for a longer duration; however, it had to be shorter this year, due to the short turn around time for construction season.

2. Increased Tourism

a. Attend Two (2) Tradeshows – Bonello, Thiel, Hunter
No update.

b. SummerFest (July 18, 2026 11-4) – Bonello, Inglis, Vaillancourt
SummerFest planning is going well, and has hit another record again this year with more vendors in attendance then any previous SummerFest event hosted by the EDTF. The working group continues planning.

c. WinterFest (February) – Bonello, Inglis, Hunter
No update.

d. ATV Trails (including K&P Trail) Opportunities and Promotion – Huetl, Bonello

The Ottawa Valley ATV Club is planning a fall ride October 3rd and 4th. The EDTF is happy that this event is progressing well. We will help advertise this event if necessary via the Township's social media pages, etc.

e. Advertising Initiatives to improve visitors coming to North Frontenac
No update.

7. New Business

None.

8. Adjournment

- a) Meeting adjourned at 11:02 a.m.

NOTE : The next meeting of the EDTF will take place on Monday, July 20, 2026 at 10:00 a.m. at the Municipal Council Chambers located at 6648 Road 506, Plevna.

Recommendations to Council

Be It Resolved That Council receives for information the June 15, 2026 Notes of the Economic Development Task Force (EDTF).

Received by Council on July 9, 2026.

Councillor John Inglis, Chair



Frontenac Business Services

A Community Futures Development Corporation

**Presentation to North Frontenac
Economic Development Committee
June 15, 2026**



**Frontenac
Business Services**

A Community Futures Development Corporation

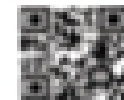
Let Us Help Nurture Your Entrepreneurial Spirit

—
Business Counselling and
Financial Review at No Cost

—
Business Information and
Connection to Our Network

—
Flexible Commercial Financing
up to \$300,000 for New and
Existing Businesses

613.372.1414 | 1.888.372.9962 | FrontenacBusiness.ca



Small Business Loans

Need funds to make your dream of starting a business a reality?
Looking to expand your business?

Frontenac Business Services offers commercial financing to new and existing businesses in the County of Frontenac.

FEATURES

Up to \$300,000

Personalized service

Free business and financial counselling

Payment terms tailored to your business

No pre-payment charges

613.372.1414 | 1.888.372.9962 | FrontenacBusiness.ca

Funding by:
Federal Economic Development
Agency for Southern Ontario

Financé par:
Agence fédérale de développement
économique pour le Sud de l'Ontario

Canada 



**Frontenac
Business Services**

A Community Futures Development Corporation

Strategic Priorities

Brand Fortitude and Business Promotion

Investing for Impact

Food and Beverage



Frontenac Business Services

A Community Futures Development Corporation

Investing for Impact

Job Creation

Business Profitability

Community Issues



Frontenac Business Services

A Community Futures Development Corporation

Transition Program

- Succession Ontario
- Venture Connect
- Enhanced Financial Review for Buyers



**Frontenac
Business Services**

A Community Futures Development Corporation

Medical Practitioner Recruitment Loan

To support the County Economic Development staff in attracting primary care providers



Frontenac Business Services

A Community Futures Development Corporation

Youth Entrepreneurs

- Starter Company Plus
- Summer Company
- Owners Wanted (Futrepneur)
- Business Benefit Finder
- Youth Entrepreneurship Guide <https://sbs-spe.feddevontario.canada.ca/en/youth-entrepreneurship-guide>



Frontenac Business Services

A Community Futures Development Corporation

Sign up for our e-news and follow us on social media

Contact Information

Courtney Bright, Office Manager

Shaunis Sakell, Business Advisor

Anne Prichard, Executive Director

613-372-1414, info@frontenacbusiness.ca

www.FrontenacBusiness.ca

Hi Brooke,

Thank you for the opportunity to join the North Frontenac Economic Development Task Force meeting and share some of the programs and services available through Frontenac Business Services.

I appreciated the discussion around youth retention, entrepreneurship, and creating opportunities for young people to build careers and businesses within North Frontenac. It is encouraging to see so much interest in supporting the next generation of entrepreneurs.

As promised, I have included links to several youth-focused programs and resources that perhaps you could share with the committee:

Entrepreneurship Programs

- [Summer Company](#) – Students aged 15–29 can receive training, mentorship, and funding to start and operate a summer business.
- [Starter Company Plus](#) – Training, mentorship, and potential grant funding for entrepreneurs 18+ looking to start, expand, or purchase a business.
- [Futurepreneur Canada](#) – Financing, mentorship, and business supports for entrepreneurs aged 18–39.
- [KEYS Job Centre](#) – Employment services, youth programming, career exploration, and entrepreneurship supports.

[Invest Kingston](#) – Has lots of free workshops and seminars – lots of them are virtual as well

Supports Available Through Frontenac Business Services

- Free business counselling and one-on-one advisory services
- Business planning and cash flow assistance
- Access to financing programs
- Workshops and educational events (can create if interested?)
- Mentorship connections
- Networking opportunities

One item I forgot to mention during the meeting is that I also serve on the Board of Directors for Rural Frontenac Community Services. Their [Youth Hub](#) and youth-focused programming could be another valuable partner when discussing entrepreneurship awareness and youth engagement initiatives.

A few potential ideas that may be worth exploring together include:

- Developing a Youth Entrepreneurship Resource Guide specific to North Frontenac and Frontenac County.
- Delivering entrepreneurship presentations or workshops in local schools.

- Hosting a Youth Entrepreneurship Day or Business Bootcamp.
- Creating mentorship opportunities that connect local business owners with interested youth.
- Promoting youth business success stories from North Frontenac to inspire future entrepreneurs.

I would be happy to work with the Task Force and community partners to further develop any of these ideas.

Thank you again for the invitation and for the meaningful discussion. I look forward to continuing the conversation and finding ways we can support youth entrepreneurship across North Frontenac.

Shaunis

Shaunis Sakell

Business Advisor

Frontenac Business Services - a Community Futures Development Corporation

5062 Road 38, Unit 8, Harrowsmith ON K0H 1V0

T: 613.372.1414 ext. 202

E: Shaunis@frontenacbusiness.ca | frontenacbusiness.ca

[Facebook](#) | [Instagram](#) | [LinkedIn](#) | [YouTube](#)

Youth Entrepreneurship Resources:

Spaces

Hall Rentals & Rates:

Hall rentals can be done through the Township website:

<https://www.northfrontenac.com/our-community/facilities-and-community-halls/>

Half Day (<6hrs) - \$45.00

Full Day - \$80.00

Internet

Community Halls

There is public Wi-Fi at Barrie hall, Clar Mill hall, Ompah, Snow Road hall

Libraries

The Kingston Frontenac Public Library operates two libraries in North Frontenac, one in Plevna and one in Cloyne. Each library has computers and free Wi-Fi for patrons to use.

The Ompah library, run by the Ompah Library User Group, located in the Ompah community hall, also has computers and free Wi-Fi.

Resources

Business Benefit Finder:

Get a tailored list of programs and services from across Canada.

Website:

https://innovation.isde.ca/innovation/s/?language=en_CA

BDC:

Loans designed for every stage of business, practical business advice, resources for young entrepreneurs, and connect with partners.

Website:

<https://www.bdc.ca/en/i-am/young-entrepreneur>

Futurpreneur:

They provide resources to empower entrepreneurs at every step of their journey, from financial support to mentorship, business planning to marketing strategy.

Website:

<https://futurpreneur.ca/en/>

Youth Entrepreneurship Resources:

Frontenac Business Services:

Offers access to affordable funding, free and confidential consulting and resources, as well as access to networking. They offer loans and free business support for Frontenac businesses.

Website:

<https://frontenacbusiness.ca/>

KEYS Job Centre:

A community-focused charity providing free resources, specialized mentoring and expert business coaching. They help young entrepreneurs and job seekers navigate local market trends, connect with mentors and turn business ideas into reality.

Website:

<https://keys.ca/>

Junior Achievement Canada:

JA Canada inspires the next generation to realize their potential and make a positive impact in their communities. Through their network of local offices, JA Canada commits to ensuring accessibility and inclusivity through programs that help youth build transferable skills in work readiness, financial health and entrepreneurship.

Website:

<https://jacanada.org/>

Invest Kingston Summer Company:

Delivered by Kingston Economic Development and funded by the Government of Ontario, this program equips young entrepreneurs with essential training, mentorship and financial support to launch and manage their ventures. Summer Company helps students, aged 15 to 29, start and run their own businesses.

Website:

<https://www.investkingston.ca/summercompany/>

Starter Company:

The Starter Company Plus program is offered through Kingston Economic Development Corporation is designed to provide business training for entrepreneurs 18 and older, with the opportunity to pitch for a non-repayable grant of up to \$5,000 to start or grow your business.

Website:

<https://www.investkingston.ca/startercompanyplus/>