

Exhibit A – Program Fee and Registration Options Considered

Options	Pros	Cons
<p>No change: The program registration could continue as-is without any changes to the process.</p>	<ul style="list-style-type: none"> - Easiest route with respect to staff resources (change takes time to develop and staff are already at capacity). - The community is trained in the current system, so no change would not disrupt the expectations. 	<ul style="list-style-type: none"> - Potential for reoccurring high waitlists. - The tax base would continue to supplement non-residents. - Inequitable access - Some kids are getting in for lots of weeks of camps, some kids are not getting any. - Community/ participant frustration is high with the current system, as reflected in feedback from parents and the Rec Committee.
<p>Resident only camp: The program could change to a resident-only camp.</p>	<ul style="list-style-type: none"> - It would give South Frontenac residents the most opportunity to participate. - Reflective of the significant subsidy from the tax base. - Community building by creating a sense of belonging and membership among residents. 	<ul style="list-style-type: none"> - Potential revenue loss – The program might not fill up since the non-resident registration rates are so high, excluding that segment could potentially mean that there are spots at camp that are not filled. - Administrative burden – How would we ensure people are not registering using resident credentials. - Perception of exclusivity – Could reflect poorly on the municipality. - Reduced diversity – Kids meet kids that don't go to their schools at camp. Taking away non-residents might decrease this opportunity.

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<p>Differential pricing: The registration rates could be separated into resident and non-resident rates.</p>	<ul style="list-style-type: none"> - Responsive to the tax base subsidy issue. More fair to the taxpayers. - Somewhat common practice for municipalities. - Registration software is able to do this based on registrant address. - Potential increase to revenue. - Allocation: Would help to manage the demand by prioritizing residents and deterring non-residents. 	<ul style="list-style-type: none"> - People may register their kids using a South Frontenac address of a friend/ family member. - Perceived inequity from non-residents that might reflect negatively on the municipality. - Potential revenue loss – If non-residents are so deterred that we cannot fill the camps. - Community division – Creating a sense of ‘others’ by differentiating residents and non-residents is generally against the principals of community recreation and positive community development.
<p>Priority Registration Dates – scenario one: The registration dates could be different for residents and non-residents, giving South Frontenac residents a few days prior to non-residents to register.</p>	<ul style="list-style-type: none"> - Common practice for municipalities. - Prioritization for residents – Ensuring local residents, who contribute to the funding of the programs, gets first access to the program. - Enhanced community participation – A ‘perk’ of being a South Frontenac resident, fostering a stronger sense of community. 	<ul style="list-style-type: none"> - People may register their kids using an SF address of a family/ friend. - Administratively there might be a bit more work to set up on the registration platform. - Public communications – Might be more difficult to communicate the changes.
<p>Priority Registration Dates – scenario two: The registration dates could be different for residents and non-</p>	<ul style="list-style-type: none"> - Comments from scenario one, plus potential increased revenue if residents are willing to pay a higher rate for early access to registration. 	<ul style="list-style-type: none"> - Comments from scenario one, plus potential for inequity based on the family’s income and the ability to pay more.

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<p>residents, giving South Frontenac residents a few days prior to non-residents to register, but at a higher rate until 'general registration' opens.</p>		
<p>Early bird registration: Access to registration 'early' for all, but at a higher rate.</p>	<ul style="list-style-type: none"> - Increased revenue potential. 	<ul style="list-style-type: none"> - It would still most likely fill up, but with families that are willing/ able to pay more for their camp space, creating inequity.
<p>Cap on weeks of registration: Implement a cap on how many weeks of camp each participant can register for throughout the summer.</p>	<ul style="list-style-type: none"> - Ensures more families have the opportunity to participate in the high-demand programs. - Resource management – Helps to manage the supply and demand. 	<ul style="list-style-type: none"> - Admin complexity – May be difficult to implement on registration software. - Communications – May be difficult to explain the changes to the community. - Community frustration – Given this is a critical service for families who rely on the program for childcare, there may be frustration with the cap. - Determining the cap will most likely be an arbitrary decision.
<p>Resident and non-resident specific spaces: We could set the number of resident and non-resident spaces available to ensure there are more spaces for residents.</p>	<ul style="list-style-type: none"> - It would give South Frontenac residents guaranteed opportunities for participation. - Resource management – Helps to manage the supply and demand. - Prioritization for residents – Ensuring local residents, who contribute to the funding of the 	<ul style="list-style-type: none"> - Communications – May be difficult to explain the changes to the community. - Community frustration – Given this is a critical service for families who rely on the program for childcare, there may be frustration with the cap. - Determining the ratio will most likely be an arbitrary decision.

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	<p>programs, gets access to the program.</p>	
<p>Monetary penalties for program withdrawals: Establish a penalty for registration cancellation, which will deter families for signing up for all weeks of camp and picking and choosing which ones to attend after confirmation.</p>	<ul style="list-style-type: none"> - Common practice for municipalities. - Will deter families from using this strategy, which has had a significant impact on staff resources. - Will ensure families are mindful about what weeks they register for, which will prevent spots being held for kids who may cancel last minute/ too late to fill the spot. 	<ul style="list-style-type: none"> - Communications – May be difficult to explain the changes to the community. - Families are trained to register for multiple weeks and cancel last minute without consequence, so they may expect to be able to continue to do so resulting in parent frustration.
<p>Lottery Registration: Have families apply for the lottery selection, allocate camp spaces randomly.</p>	<ul style="list-style-type: none"> - Resource management – Helps to manage the supply and demand. - Ensures more families have the opportunity to participate in the high-demand programs. - Selection is based on randomization, opposed to families frantically trying to get a spot on the morning of registration. 	<ul style="list-style-type: none"> - Admin complexity – May be difficult to implement on registration software. - Communications – May be difficult to explain the changes to the community. - Community frustration – Given this is a critical service for families who rely on the program for childcare, there may be frustration with the random selection.